

International Partner Search

2017: A fast-growing New York based manufacturer of luxury nailcare products requested the assistance of the U.S. Commercial Service to identify a distributor for the Belgian and Dutch markets. As a result of a joint effort between the Commercial Service in the Netherlands and Belgium, the company signed a distribution agreement and will begin selling their products at major retailers in both countries in 2018.

Due Diligence

2017: Remington Products manufactures podiatric products to relieve and prevent common foot problems. Remington contacted the U.S. Commercial Service with a request for a background information on a potential Dutch buyer. As a result of the background check and our positive recommendation, Remington proceed with their first sale to the Netherlands.

International Buyer Program

2018: The U.S. Commercial Service in the Netherlands recruited a delegation of over 65 Dutch government and industry buyers to attend the Shooting, Hunting and Outdoors (SHOT) Show in Las Vegas. Delegates were able to meet with over 1,000 exhibitors, view the latest firearms technologies, and set up deals for large defense and law enforcement purchases.